Press Release



NORMA Americas 2430 E. Walton Blvd Auburn Hills, MI 48326 USA

www.normagroup.com/ejtamericas

NORMA Group Plant Receives John Deere "Achieving Excellence" Award

AUBURN HILLS, Mich. – The NORMA Group's plant in Saltsburg, Pennsylvania, has received an Achieving Excellence Award from John Deere for its participation in the John Deere Cost Reduction Opportunities Process (JD CROP).

NORMA Pennsylvania was honored for providing cost-reduction ideas to improve quality and for demonstrating a commitment to continuous improvement. The award will be presented at a John Deere "Achieving Excellence" banquet in April in Moline, Illinois.

The Saltsburg plant supplies a variety of clamps, including worm-drive hose clamps and vband clamps, to as many as 20 John Deere locations around the world. The NORMA Group's 21,000-square-foot facility has nearly 250 employees and has been a John Deere supplier for more than 20 years.

"NORMA Group employees are dedicated to providing their customers with the highest quality products and service," said Tim Jones, the company's president for the Americas. "We are especially proud to have received this award for our efforts to reduce costs."

Jones noted that suppliers who participate in the Achieving Excellence program are evaluated annually in several key performance categories, including quality, cost management, delivery, technical support and wavelength – a measure of responsiveness.

John Deere Supply Management created the program in 1991 to provide a supplier evaluation and feedback process to promote continuous improvement.

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About NORMA Group

NORMA Group is a global market leader in engineered joining technology. The company manufactures a wide range of innovative connecting solutions and water management technology offering more than 35,000 products to customers in 100 countries with around 6,700 employees. NORMA Group helps its customers and business partners to react to global challenges such as climate change and increasing scarcity of resources. NORMA Group joining products can be found in vehicles and trains, ships and aircraft, buildings and water management as well as in applications for the pharmaceutical and biotechnology industry. The company generated sales of around EUR 890 million in 2015. NORMA Group operates a global network of 26 production facilities as well as numerous sales and distribution sites across Europe, the Americas, and Asia-Pacific. NORMA Group has its headquarters in Maintal, Germany. NORMA Group SE is listed on the German stock exchange (Prime Standard) and included in the MDAX index.

NORMA Americas is an integral part of the NORMA Group. Headquartered in Auburn Hills, Michigan, it manufactures high quality clamps, connectors and fluid systems with more than 1,300 employees at nine production facilities in North and South America with annual sales of about EUR 395 million.

Note to Editors: Additional information on the company is available at <u>www.normagroup.com</u> and press photos are available at <u>www.normagroup.com/images</u>.



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